



2012  FIDAE

***FORMS & PROCEDURE TO RENT SPACE AND CONTRACT FAIR
PRODUCTS AND SERVICES***



AGREEMENT TO RENT FAIR SPACES

INTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE

FORM

1



DATE : _____

DIRECT EXHIBITOR'S INFORMATION

COMPANY _____
 ADDRESS _____ ZIP CODE _____
 CITY _____ COUNTRY _____
 PHONE _____ FAX _____
 E-MAIL _____ WWW. _____
 CONTACT _____ TITLE _____

ARE YOU PARTICIPATING WITH SOME ASSOCIATED EXHIBITOR? NO <input type="checkbox"/> YES <input type="checkbox"/> HOW MANY ? <input type="checkbox"/>	YOUR PARTICIPATION WAS COORDINATED BY A FIDAE'S AGENT ABROAD. WHO? YES <input type="checkbox"/> _____ NO <input type="checkbox"/> _____	AGENT'S NAME _____
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PRODUCTS	PRICE	PAVILION AND STAND OR CHALET N°	QUANTITY	TOTAL
SHELL SCHEME SQM	US \$ 440			
RAW SPACE SQM	US \$ 395			
PROMOTIONAL STAND	US \$ 2,900			
CHALET	US \$ 33,000			
OUTDOOR SQM	US \$ 180			

AIRCRAFT DISPLAY PARK			
LESS THAN 1	US \$ 935		
OVER 1 UP TO 3 METRIC TONS.	US \$ 1,250		
OVER 3 UP TO 10 METRIC TONS.	US \$ 2,485		
OVER 10 UP TO 25 METRIC TONS.	US \$ 3,420		
OVER 25 UP TO 40 METRIC TONS.	US \$ 4,450		
OVER 40 UP TO 60 METRIC TONS.	US \$ 6,730		
OVER 60 METRIC TONS.	US \$ 10,040		
TOTAL			

DETAILS FOR INVOICE

COMPANY _____ ZIP CODE _____
 ADDRESS _____ COUNTRY _____
 CITY _____ PHONE _____
 TO THE ATTENTION OF _____

MANDATORY BANK TRANSFER DETAILS

PAYMENTS MUST BE ADDRESSED TO:

BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
 701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
 ABA 066014726
 SWIFT CODE : CREDUS3M
 ACCOUNT MONEY MARKET : N° 210000535
 BENEFICIARY : FIDAE
 MARK OUR ON ITEM 71

PAYMENTS IN CHILE IN LOCAL CURRENCY
 BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416

PAYMENTS IN CHILE IN DOLLARS
 BANCO CREDITO INVERSIONES, ACCOUNT N°11066245

CHARGES OF THIS OPERATION MUST BE AFFORDED BY THE EXHIBITOR.
 PLEASE FORWARD COPY OF THE SWIFT TO FAX: (56-2) 8739779

COMPANY'S LEGAL REPRESENTATIVE

FIDAE 2012 LEGAL REPRESENTATIVE

SIGNATURE

SIGNATURE

FORWARD THIS AGREEMENT TO FAX: (56-2) 8739779, FURTHER INFORMATION TO PHONE: (56-2) 8739755
 P.O. BOX 2176 SUCURSAL PLAZA DE ARMAS - ZIP CODE 8329200 - SANTIAGO DE CHILE



AGREEMENT TO RENT FAIR SPACES

EXTENT: The current agreement is signed by the Commander of the Logistics Command of the Chilean Air Force and President of the Organizing Committee of FIDAE 2012 and the Exhibitor for the rental of one or more exhibition areas inside the fair venue.

OBJECTIVE: THE EXHIBITOR commits himself through this act to pay to FIDAE 2012 the price of the list issued in this agreement in US dollars or Chilean pesos according to the equivalence of the rate at which export earnings in dollars are exchanged at the date of invoicing.

DIRECT EXHIBITOR: Any individual or juridical person, whether national or foreign, participating in FIDAE 2012 exhibiting or displaying in one or more spaces in the Exhibition Area. Direct Exhibitor is allowed to share the fair space with an Associated Exhibitor; this fact must be informed on this agreement. Exhibitors must indicate if a FIDAE's Agent abroad coordinated your participation by indicating his/her name on it.

ASSOCIATED EXHIBITOR: Any individual or juridical person, whether national or foreign, exhibiting products and services on a fair space rented by a Direct Exhibitor or an Organizer of National Exhibition. The Associated Exhibitor must be informed by the Direct Exhibitor through the Form of Associated Exhibitor.

PAYMENT: Payment corresponding to rental of one or more fair spaces will be made against the issue of FIDAE of the corresponding invoice as follows:

- Agreements for rental or form of fair products and services received until October 31st, 2011, will be 25% invoiced of the total amount of the product or service contracted. This invoice must be paid no later than 30 calendar days after the issue date of the document.
- The balance of 75% will be invoiced on November 2nd, 2011. The invoice must be paid no later than 30 calendar days after the issue of the document.
- Every agreement and/or request of fair products and services received from November 1st, 2011 to February 29th, 2012 will be 100% invoiced. Invoice must be paid within 20 calendar days after the issue of the document.
- Every agreement and/or request of fair products and services received from March 1st, 2012 will be 100% invoiced. FIDAE will invoice, charge and deliver the product and service contracted, at the moment of being made and paid the request.

DATE OF DELIVERY OF SPACES: Exhibition shell scheme areas rented will be available to be delivered to the direct exhibitor one week before the opening day. Raw spaces will be available 30 calendar days in advance to such date.

STAND FITTING: The EXHIBITOR may opt for contracting one of the Official Stand Fitters of FIDAE 2012. If company(ies) contracted is a "Non-Official Stand Fitter", it must be accredited to work inside the fair venue signing the "Agreement to perform Stand Fitting Works in FIDAE 2012" before starting works, and pay in advance, the amount of US\$ 15 (VAT included) per every sqm modified. Also, the company must contract an insurance policy of civil responsibility for damages in favour of FIDAE 2012, which it should be subscribed with a Chilean insurance company to answer for eventual damages towards the Fair or third people participating on it, as a result of the stand fitting works.

RESPONSIBILITY: EXHIBITOR releases FIDAE 2012 in this act from any responsibility for damages and injuries to people or facilities eventually produced due to his participation in the fair.

RULES: EXHIBITOR states to know and accept the whole FIDAE's General Rule of Procedures and therefore commits himself to respect it during his participations in the Fair.

ENTRY OF GOODS: FIDAE 2012 will provide the "Certificate of Exhibitor" to allow direct and associated exhibitors to entry goods temporarily to be exhibited. Notwithstanding, the fulfilment of relevant legal customs rules will be sole responsibility of EXHIBITOR.

COMPANY'S LEGAL REPRESENTATIVE

SIGNATURE

FIDAE 2012 LEGAL REPRESENTATIVE

SIGNATURE



FORM OF ASSOCIATED EXHIBITORINTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE**2012 FIDAE**

DATE : _____

THIS FORM IS INTENDED TO GET INFORMATION ON THE EXHIBITING COMPANY TO BE INCLUDED ON THE EXHIBITOR'S CATALOG WITHOUT COST.

DIRECT EXHIBITOR'S INFORMATION

COMPANY _____

ADDRESS _____ ZIP CODE _____

CITY _____ COUNTRY _____

PHONE _____ FAX _____

E-MAIL _____ WWW. _____

CONTACT _____ TITLE _____

PAVILION / STAND _____

ASSOCIATED EXHIBITOR'S INFORMATION

COMPANY _____

ADDRESS _____ ZIP CODE _____

CITY _____ COUNTRY _____

PHONE _____ FAX _____

E-MAIL _____ WWW. _____

CONTACT _____ TITLE _____

PAVILION/STAND _____

SQM _____

ASSOCIATED EXHIBITOR'S INFORMATION

COMPANY _____

ADDRESS _____ ZIP CODE _____

CITY _____ COUNTRY _____

PHONE _____ FAX _____

E-MAIL _____ WWW. _____

CONTACT _____ TITLE _____

PAVILION/STAND _____

SQM _____

DIRECT EXHIBITOR'S REPRESENTATIVE NAME : _____

SIGNATURE

NOTE: IF THEY ARE MORE THAN ONE COMPANY, PLEASE COPY THE FORM



REQUEST OF ADVERTISING BANNERS

INTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE



DATE: _____

This Form is an order of rental of advertising banners. Such services will be invoiced by FIDAE and must be paid according to the Procedures (Page 10).

EXHIBITOR'S INFORMATION

COMPANY _____

CONTACT NAME _____ ZIP CODE _____

TITLE _____ COUNTRY _____

E-MAIL _____ WWW. _____

TELEPHONE _____ FAX _____

YOUR REQUEST WAS COORDINATED BY A FIDAE'S AGENT. WHO?

YES _____ AGENT'S NAME _____ NO

BILLBOARD REQUEST

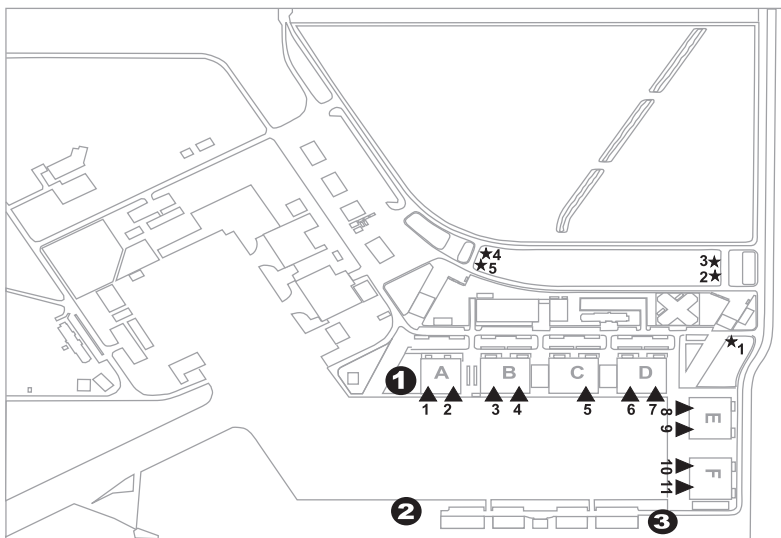
LOCATION (REFERENCE NUMBER)	UNITARY PRICE	TOTAL PRICE US \$	QUANTITY
	US \$ 11,500 + 19 % VAT		3 ●

PAVILION BANNERS REQUEST

LOCATION (REFERENCE LETTER)	UNITARY PRICE	TOTAL PRICE US \$	QUANTITY
	US \$ 6,500 + 19 % VAT		11 ▲

ACCESS BANNERS REQUEST

LOCATION (REFERENCE)	UNITARY PRICE	TOTAL PRICE US \$	QUANTITY
	US \$ 5,000 + 19 % VAT		5 ★



THE COMPANY MUST PROVIDE TO FIDAE THE GRAPHICS DESIGN WITH THE FOLLOWING CHARACTERISTICS:
FORMAT: JPG - TIFF - EPS (PC FORMAT; NO MAC) - RESOLUTION: 300 DPI - CMYK - SEND IMAGE IN A CD PLUS A DIGITAL COLOR TEST

DETAILS FOR INVOICE

COMPANY _____ ZIP CODE _____

ADDRESS _____ COUNTRY _____

CITY _____ PHONE _____

TO THE ATTENTION OF _____

REPRESENTATIVE'S SIGNATURE

MANDATORY BANK TRANSFER DETAILS

PAYMENTS MUST BE ADDRESSED TO:

BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
ABA 066014726
SWIFT CODE : CREDUS3M
ACCOUNT MONEY MARKET : N° 210000535
BENEFICIARY : FIDAE
MARK OUR ON ITEM 71

PAYMENTS IN CHILE IN LOCAL CURRENCY
BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416

PAYMENTS IN CHILE IN DOLLARS
BANCO CREDITO INVERSIONES, ACCOUNT N°11066245

CHARGES OF THIS OPERATION MUST BE AFFORDED BY THE EXHIBITOR.
PLEASE FORWARD COPY OF THE SWIFT TO FAX: (56-2) 8739779

FORWARD THIS AGREEMENT TO FAX: (56-2) 8739779, FURTHER INFORMATION TO PHONE: (56-2) 8739755
P.O. BOX 2176 SUCURSAL PLAZA DE ARMAS - ZIP CODE 8329200 - SANTIAGO DE CHILE



REQUEST OF ADDITIONAL PARKING AND TRADE DAY TICKETINTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE**2012 FIDAE**

DATE : _____

This Form is an order to purchase additional parkings and trade day tickets. These products and services will be invoiced by FIDAE and must be paid according to the Procedures (Page 10).

EXHIBITOR'S INFORMATION

COMPANY _____

CONTACT NAME _____ ZIP CODE _____

TITLE _____ COUNTRY _____

E-MAIL _____ WWW. _____

TELEPHONE _____ FAX _____

PARKING PASSES

QUANTITY	UNITARY PRICE	TOTAL PRICE US \$
	US \$ 135	

TRADE DAY TICKETS

QUANTITY	UNITARY PRICE	TOTAL PRICE US \$
	US \$ 25	

SENDING TO FOREIGN COUNTRIES

<input type="checkbox"/>	<input type="checkbox"/>
YES	NO
DEADLINE FEBRUARY 20, 2012	
SENDING COSTS ARE AT EXHIBITOR'S EXPENSES	

DETAILS FOR INVOICE

COMPANY _____ ZIP CODE _____

ADDRESS _____ COUNTRY _____

CITY _____ PHONE _____

TO THE ATTENTION OF _____

REPRESENTATIVE'S SIGNATURE**MANDATORY BANK TRANSFER DETAILS****PAYMENTS MUST BE ADDRESSED TO:**

BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
ABA 066014726
SWIFT CODE : CREDUS3M
ACCOUNT MONEY MARKET : N° 210000535
BENEFICIARY : FIDAE
MARK OUR ON ITEM 71

PAYMENTS IN CHILE IN LOCAL CURRENCY
BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416

PAYMENTS IN CHILE IN DOLLARS
BANCO CREDITO INVERSIONES, ACCOUNT N° 11066245

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P.O. BOX 2176 SUCURSAL PLAZA DE ARMAS - ZIP CODE 8329200 - SANTIAGO DE CHILE



REQUEST OF CONFERENCE AND MEETING ROOMSINTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE**2012 FIDAE**

DATE: _____

*This Form is an order to rent Conference and Meeting Rooms. Such services will be invoiced by FIDAE and must be paid according to the Procedures (Page 10).***EXHIBITOR'S INFORMATION**

COMPANY _____

CONTACT NAME _____ ZIP CODE _____

TITLE _____ COUNTRY _____

E-MAIL _____ WWW. _____

TELEPHONE _____ FAX _____

CONFERENCE ROOMS (price per hour in US \$) Rental is in full hour basis

ROOM 1	30 people	US \$ 450	Audio & Amplification Systems Data Show + PC + Screen Video System Air Conditioning Cleaning 2 Passes (for speakers during the time the conference lasts) 3 Trade Day Invitations
ROOM 2	30 people	US \$ 450	
ROOM 3	120 people	US \$ 750	
ROOM 4	120 people	US \$ 750	
ROOM 5	120 people	US \$ 750	
AUDITORIUM	500 people	US \$ 1,000	

MEETING ROOMS (price per hour in US \$) Rental is in full hour basis

ALFA ROOM	8 people	US \$ 130	1 Table 8 Chairs Lighting Air Conditioning Cleaning 5 Trade Day Invitations
BRAVO ROOM	8 people	US \$ 130	
CHARLIE ROOM	8 people	US \$ 130	
DELTA ROOM	8 people	US \$ 130	

	RENTAL OF DATE	TIME		MEETING ROOM	CONFERENCE ROOM NUMBER	TYPE OF EVENT
		FROM	TO			
1.						
2.						
3.						

DETAILS FOR INVOICE

COMPANY _____ ZIP CODE _____

ADDRESS _____ COUNTRY _____

CITY _____ PHONE _____

TO THE ATTENTION OF _____

REPRESENTATIVE'S SIGNATURE**MANDATORY BANK TRANSFER DETAILS****PAYMENTS MUST BE ADDRESSED TO:**BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
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BENEFICIARY : FIDAE
MARK OUR ON ITEM 71PAYMENTS IN CHILE IN LOCAL CURRENCY
BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416PAYMENTS IN CHILE IN DOLLARS
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P.O. BOX 2176 SUCURSAL PLAZA DE ARMAS - ZIP CODE 8329200 - SANTIAGO DE CHILE

REQUEST OF ADDITIONAL EXHIBITOR BADGESINTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE**2012 FIDAE**

DATE: _____

*This Form is an order to purchase additional Exhibitor Badges. Such product will be invoiced by FIDAE and must be paid according to the Procedures (Page 10).***EXHIBITOR'S INFORMATION**

COMPANY _____

CONTACT NAME _____ ZIP CODE _____

TITLE _____ COUNTRY _____

E-MAIL _____ WWW. _____

TELEPHONE _____ FAX _____

QUANTITY	UNITARY PRICE	TOTAL PRICE
	US \$ 70 + 19 % VAT	

NOTE:**TO SEND THE INFORMATION RELATED TO STAFF REQUESTING ADDITIONAL EXHIBITOR BADGES****VISIT OUR ON LINE SERVICE: www.fidae.cl****DETAILS FOR INVOICE**

COMPANY _____ ZIP CODE _____

ADDRESS _____ COUNTRY _____

CITY _____ PHONE _____

TO THE ATTENTION OF _____

REPRESENTATIVE'S SIGNATURE**MANDATORY BANK TRANSFER DETAILS****PAYMENTS MUST BE ADDRESSED TO:**BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
ABA 066014726
SWIFT CODE : CREDUS3M
ACCOUNT MONEY MARKET : N° 210000535
BENEFICIARY : FIDAE
MARK OUR ON ITEM 71PAYMENTS IN CHILE IN LOCAL CURRENCY
BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416PAYMENTS IN CHILE IN DOLLARS
BANCO CREDITO INVERSIONES, ACCOUNT N° 11066245**CHARGES OF THIS OPERATION MUST BE AFFORDED BY THE EXHIBITOR.**

PLEASE FORWARD COPY OF THE SWIFT TO FAX: (56-2) 8739779



REQUEST OF SPONSORSHIPSINTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE**2012 FIDAE**

DATE : _____

*This Form is an order to request sponsorships. Such services will be invoiced by FIDAE and must be paid according to the Procedures (Page 10).***EXHIBITOR'S INFORMATION**

COMPANY _____

CONTACT NAME _____ ZIP CODE _____

TITLE _____ COUNTRY _____

E-MAIL _____ WWW. _____

TELEPHONE _____ FAX _____

SPONSORSHIPS

SPONSORSHIP PORTFOLIO	EXCLUSIVE SPONSORSHIP	SHARED SPONSORSHIP	TOTAL PRICE
OPENING COCKTAIL (MAX. 3 COMPANIES)	US \$ 50,000 + 19 % VAT <input type="checkbox"/>	US \$ 20,000 + 19 % VAT <input type="checkbox"/>	
PRESS DAY	US \$ 5,000 + 19 % VAT <input type="checkbox"/>		
CAPS AND BAGS FOR PRESS	US \$ 4,000 + 19 % VAT <input type="checkbox"/>		
PILOTS GATHERING	US \$ 5,000 + 19 % VAT <input type="checkbox"/>		
TRADE INVITATIONS	US \$ 5,000 + 19 % VAT <input type="checkbox"/>		
EXHIBITOR BADGES (MAX. 2 COMPANIES)	US \$ 8,000 + 19 % VAT <input type="checkbox"/>	US \$ 6,000 + 19 % VAT <input type="checkbox"/>	
LANYARDS	US \$ 6,000 + 19 % V AT <input type="checkbox"/>		
FOLDERS FOR VIP GUESTS	US \$ 4,500 + 19 % VAT <input type="checkbox"/>		
BAGS FOR EXHIBITORS	US \$ 3,000 + 19 % VAT <input type="checkbox"/>		
FIDAE LAYOUT	US \$ 5,000 + 19 % VAT <input type="checkbox"/>		

DETAILS FOR INVOICE

COMPANY _____ ZIP CODE _____

ADDRESS _____ COUNTRY _____

CITY _____ PHONE _____

TO THE ATTENTION OF _____

REPRESENTATIVE'S SIGNATURE**MANDATORY BANK TRANSFER DETAILS**

PAYMENTS MUST BE ADDRESSED TO:

BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
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PAYMENTS IN CHILE IN LOCAL CURRENCY

BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416

PAYMENTS IN CHILE IN DOLLARS

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FORWARD THIS AGREEMENT TO FAX: (56-2) 8739779, FURTHER INFORMATION TO PHONE: (56-2) 8739755
P.O. BOX 2176 SUCURSAL PLAZA DE ARMAS - ZIP CODE 8329200 - SANTIAGO DE CHILE



REQUEST OF ADVERTISING FOR EXHIBITOR'S CATALOGUEINTERNATIONAL AIR & SPACE FAIR - MARCH 27 - APRIL 1
SANTIAGO DE CHILE**2012 FIDAE**

DATE : _____

This Form is an order to request advertising in exhibitor's catalogue. Such services will be invoiced by FIDAE and must be paid according to the Procedures (Page 10).

EXHIBITOR'S INFORMATION

COMPANY _____

CONTACT NAME _____ ZIP CODE _____

TITLE _____ COUNTRY _____

E-MAIL _____ WWW. _____

TELEPHONE _____ FAX _____

YOUR REQUEST WAS COORDINATED BY A FIDAE'S AGENT. WHO?	
YES <input type="checkbox"/>	NO <input type="checkbox"/>
_____ AGENT'S NAME _____	

ADVERTISING RATES FOR FIDAE 2012 EXHIBITOR'S CATALOGUE:

AD	MEASURES	PRICE
FULL PAGE	15x21 cm	US\$ 3,531 + 19% VAT. <input type="checkbox"/>
1/2 PAGE	15x21.5 cm	US\$ 2,247 + 19% VAT. <input type="checkbox"/>
COVER 2 AND COVER 3	15x10.5 cm	US\$ 4,066 + 19% VAT. <input type="checkbox"/>

DEADLINE FOR SENDING THE REQUEST IS FEBRUARY 15, 2012*Prices do not consider agency commission*

The company must send to FIDAE the graphic design in the following characteristics: format jpg-tiff- eps (PC format, not Mac) - Resolution: 300 dpi - cmyk, in a CD, plus a digital colour test.

DETAILS FOR INVOICE

COMPANY _____ ZIP CODE _____

ADDRESS _____ COUNTRY _____

CITY _____ PHONE _____

TO THE ATTENTION OF _____

REPRESENTATIVE'S SIGNATURE**MANDATORY BANK TRANSFER DETAILS****PAYMENTS MUST BE ADDRESSED TO:**

BANCO CRÉDITO INVERSIONES, MIAMI AGENCY
701 BRICKELL AVENUE SUITE 2250, MIAMI FL. 33131 U.S.A.
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PAYMENTS IN CHILE IN LOCAL CURRENCY
BANCO CREDITO INVERSIONES, ACCOUNT N° 10253416

PAYMENTS IN CHILE IN DOLLARS
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CHARGES OF THIS OPERATION MUST BE AFFORDED BY THE EXHIBITOR.

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P.O. BOX 2176 SUCURSAL PLAZA DE ARMAS - ZIP CODE 8329200 - SANTIAGO DE CHILE



PROCEDURE TO RENT SPACE AND CONTRACT FAIR PRODUCTS AND SERVICES

- 1.- To coordinate the rental of a fair space the exhibitor shall contact a FIDAE 2012's Sales Executive. Both will agree the fair space location and quantity of sqm.
- 2.- To rent a fair space, the exhibitor will forward to FIDAE (Commercial Management) the original copy of the "Agreement to Rent Fair Spaces" (CAEF), duly signed by the exhibitor's Legal Representative and containing all details requested on it.
- 3.- If a FIDAE's Agent abroad coordinated your participation, it must indicate the name of the agent in the Agreement.
- 4.- To contract an additional fair product or service, the exhibitor will forward to FIDAE (Commercial Management), the corresponding form, containing all details requested on it.
- 5.- Every CAEF or form of fair products and services received until October 31st, 2011 will be 25% invoiced from the total amount of the product or service contracted. Such invoice must be paid no later than 30 calendar days after the issue of the document.
- 6.- The balance of 75% will be invoiced on November 2nd, 2011. The invoice must be paid no later than 30 calendar days after the issue of the document.
- 7.- Every CAEF and/or form of fair product and/or service received from November 1st, 2011 until February 29th, 2012 will be 100% invoiced. This invoice must be paid within 20 days after the issue of the document.
- 8.- Every CAEF and/or form of fair product or service received from March 1st, 2012 will be 100% invoiced. FIDAE will invoice, charge and deliver the product and service contracted, at the moment of being made and paid the request.
- 9.- At the receipt of CAEF only, and after payment of the first invoice issued, FIDAE will provide the status of EXHIBITOR in FIDAE, which will entitle to:
 - a.- Receive the password (sent by e-mail) to access on line services available on FIDAE web site.
 - b.- Receive the General Rules of Procedure, which regulates the participation of every exhibitor in the fair, and Exhibitor's Guide, once published.
- 10.- Fair raw spaces, chalets and outdoor space will be available for its delivery 30 days in advance to the opening day. The EXHIBITOR of FIDAE must have paid the invoice(s) issued to receive the spaces rented.
- 11.- To stand fit, the EXHIBITOR may opt to contract one of the official companies of FIDAE 2012. If the company(ies) contracted is(are) a non-official company, it must be accredited to work inside the fair venue by signing the "Agreement to perform Stand Fitting Works in FIDAE 2012" before starting works, and pay previously, the amount of US\$ 15 (VAT included) per every sqm modified. Also, the company must contract an insurance policy of civil responsibility for damages in favour of FIDAE 2012, which it should be subscribed with a Chilean insurance company to answer for eventual damages towards the Fair or third people participating on it, as a result of the stand fitting works.
- 12.- Entry of Goods: FIDAE 2012 will provide the "Certificate of Exhibitor" to enable direct and associated exhibitors to entry goods temporarily to be exhibited. Notwithstanding, the fulfilment of relevant legal customs rules will be a sole responsibility of EXHIBITOR.
- 13.- No fair product or service will be delivered, if the EXHIBITOR holds unpaid invoices.

